

## EQUITA ASSISTED NEWLAT FOOD DURING ITS SUCCESSFUL LISTING ON THE ITALIAN STOCK EXCHANGE

- NEWLAT FOOD RAISED EURO 70 MILLION TO SUPPORT THE GROWTH STRATEGY OF ITS BUSINESS
- EQUITA ACTED AS JOINT GLOBAL COORDINATOR, JOINT BOOKRUNNER AND SPONSOR. EQUITA WILL ALSO ASSIST NEWLAT FOOD AS SPECIALIST ON THE SECONDARY MARKET

Milan, 28<sup>th</sup> October 2019

Equita, the leading Italian independent investment bank, announces that it assisted Newlat Food S.p.A. ("Newlat" and with its subsidiaries the "Newlat Group") during its successful listing process. Newlat will debut next 29 October 2019 on the STAR segment of the Italian Stock Exchange, organised and managed by Borsa Italiana S.p.A.

No. 12,700,000 newly issued shares were allotted to institutional investors. Additional no. 1,270,000 newly issued shares were also allotted under the greenshoe option. The offering was fully subscribed by more than 60 institutional investors - 60% Italian and 40% foreign. The share price was set at Euro 5.80, leading the **total market capitalisation of Newlat to approximately Euro 230 million** before the greenshoe option.

The Newlat Group is an established multinational, multi-brand and multi-channel player in the Italian and European agri-food sector, having a large portfolio of products and brands well known in Italy and internationally. The Newlat Group holds a consolidated positioning in the Italian and German markets and sells products in more than 60 countries. The Newlat Group is mainly active in the pasta, dairy, bakery and special products sectors, and in particular in the health & wellness, gluten free and baby food sectors.

Equita led the IPO process acting as Joint Global Coordinator, Joint Bookrunner and Sponsor. Equita will also assist Newlat as **Specialist** on the secondary market.

Andrea Vismara, Chief Executive Officer of Equita, commented: "We are very proud to have helped another excellent Italian company join the stock exchange. Given the recent difficulties of capital markets in complete new listings, the success of this IPO is even more relevant". Vismara continued: "We are delighted to continue to work alongside Newlat as Specialist on the secondary market".

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Equita is the **leading Italian independent investment bank**, reference partner of Italian companies and institutional investors. Thanks to its 45 years of experience, Equita can offer a clear and focused business model: **Global Markets**, with its **Sales & Trading** and **Proprietary Trading** business lines, offers brokerage on equities, bonds, derivatives and ETFs for domestic and international institutional customers, market making, specialist and liquidity provider services. To such activities, Equita offers a high profile **Investment Banking** platform, dedicated to advisory to companies and financial institutions. The **Alternative Asset Management** division, which provides traditional portfolio management along with innovative private debt and private equity portfolio management, such as the special acquisition vehicle (SPAC), completes the range of special and synergic services offered. Then, all business lines are continuously supported by a **Research team** recognized for its excellence. **Independent advice** and **deep knowledge of capital markets** grant Equita credibility among domestic and international institutional investors, ensuring a unique positioning in the Italian market, with a focus on mid & small caps.