

EQUITA CONFIRMS ITS ROLE AS LEADING INDEPENDENT BROKER IN ITALY¹

- IN 2020, EQUITA STRENGTHENED ITS POSITIONING IN THE ITALIAN BROKERAGE SERVICES INDUSTRY AND RANKED TOP 5 IN EQUITY, BOND, DERIVATIVE AND ETF'S MAIN MARKETS (ASSOSIM)
- EQUITA REACHED SIGNIFICANT MARKET SHARES ON MTA (8%), AIM ITALIA (9%), BONDS (7%), EQUITY OPTIONS (5%) AND ETFPLUS (7%)

Milan, 28th January 2021

Equita, the leading Italian independent investment bank, confirmed its positioning as one of the best brokers in Italy and ranked No. 1 among independent players in 2020¹, according to the annual report published by the Italian Association of Financial Markets Intermediaries (ASSOSIM)².

Andrea Vismara, Chief Executive Officer at Equita, commented: *"Equita's leading positioning is the result of the significant investments made to diversify our product offering and provide 360° trading solutions to clients. We will continue to support institutional investors and banks partner of our Retail Hub with innovative services, leveraging the strong expertise of our trading floor – the largest in Italy among independents"*.

As reported by ASSOSIM, in 2020 Equita positioned among the top 5 brokers in equity, bond, derivative and ETF's main markets, confirming the successful diversification strategy of its product offering.

In the cash equity segment Equita ranked first among independent brokers¹ with 7.8% market share on the MTA (No. 5 in the overall ranking) and 9.4% on the AIM Italia (No. 5 in the overall ranking) in terms of total volumes traded on behalf of clients. **Results were very positive also on the bond side**, thanks to the recent investments made

to strengthen the team and consolidate fixed income activities. In terms of total volumes traded, Equita ranked No. 5 on the DomesticMOT with 6.8% market share, No. 3 on the EuroMOT with 7.4% market share and No. 7 on the ExtraMOT with 4.1% market share. The overall market share of these three markets was 6.7%. **Equita also ranked No. 5 in the brokerage of ETFs on the ETFPlus market** with a 6.5% market share.

The strong positioning that Equita has achieved in the brokerage industry confirms the professionalism and expertise that the team has developed on several financial instruments (equities, bonds, derivatives, ETFs), as result of the important diversification strategy adopted by the Group over the years.

ASSOSIM 2020 (Third-parties brokerage, volumes)		
Market/ segment	Market share	Rank (ASSOSIM)
MTA	8%	5 (1° independent)
AIM Italia	9%	5 (1° independent)
DomesticMOT	7%	5 (1° independent)
EuroMOT	7%	3 (1° independent)
ExtraMOT	4%	7 (1° independent)
SeDeX	3%	8 (2° independent)
Equity options	5%	3 (3° independent)
ETFPlus	7%	5 (1° independent)

Table 1 – Equita elaboration on ASSOSIM data

¹ Excluding intermediaries controlled by commercial banks or dealing with flows deriving from proprietary retail clients (captive).

² ASSOSIM analyses trading volumes of the main Italian financial markets and publishes an annual report with brokers' rankings.

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Equita, the leading Italian independent investment bank, has been offering its expertise and insight on financial markets to professional investors, corporates and institutions for more than 45 years. The holding Equita Group, listed on the “STAR” segment of the Italian Stock Exchange, counts its managers and professionals among shareholders (with approximately 54% of the share capital) and this ensures a strong alignment of interests with investors. With its global markets activities, today Equita is the leading independent broker in Italy that offers to its institutional clients brokerage services on equities, fixed income, derivatives and ETFs. Moreover, thanks to the continuous engagement of the award winning research team – acknowledged for its top quality research – the trading floor supports investors’ decisions with valuable analyses and investment ideas on Italian and European financial markets. Equita also leverages on a unique investment banking platform that combines independent strategic advice with unparalleled access to capital markets. The wide offering proposed includes advisory services in M&A, other extraordinary financial transactions, along with equity and fixed income capital raising solutions. Our aim is to best serve all clients, from large industrial groups to small and medium enterprises, from financial institutions to the public sector. Lastly, Equita Capital SGR offers to institutional investors and banking groups its asset management competences and its deep understanding of financial markets, especially in mid and small caps. The strong focus on alternative assets like private debt and the asset management strategies based on distinctive areas of expertise of the Group make Equita Capital SGR the best partner for both investors looking for interesting returns and banking groups that would like to co-develop new products for their retail networks.